

Black Belt Financial Returns – DMAIC

Average "hard" benefits per project of projects completed in past 12 months				
Company Revenue	N	Dollars in Thousands		
		1 st quartile	median	3 rd quartile
≤ \$100 Million	212	45	117	300
\$101-999 Million	137	90	187	421
≥ \$1 Billion	198	150	335	1000
Total	547	70	188	500

Average "soft" benefits per project of projects completed in past 12 months				
Company Revenue	N	Dollars in Thousands		
		1 st quartile	median	3 rd quartile
≤ \$100 Million	133	29	83	250
\$101-999 Million	107	42	100	267
≥ \$1 Billion	55	96	250	675
Total	295	50	107	375

Source: iSixSigma Magazine, January/February 2005

Significant Financial Returns Across All Company Sizes